

An initiative for radical reform of the prevailing metrics

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About Prevailing Metrics

- Singular focus on money metrics
 - Money profit for business
 - · Prices in capital markets for investors
 - GDP growth for policy makers
- One dimension
 - · Financial performance of the organization
 - Stock price of the organization
- Short term decision focus
- Metrics ignore externalities
 - · Impact on people
 - · Impact on planet
- GDP ignores most things that really matter

What Radical Reform Will Look Like

- Based on old established accounting concepts
 - Money flows: revenues, costs, profit
 - Double entry ... balance sheet and transactions
 - · Standard values ... similar to standard costs
- About impact on people as well as profit for business
- About impact on planet
- Short term and long term decision focus
- Metrics include externalities
 - Impact on people
 - Impact on planet
- Multiple reporting perspectives
- Economic activity the central focus

Economic Activity at the Center of MDIA

- An economic activity:
 - · Is anything that uses resources and has outputs
 - · Is located in a place
 - · Is implemented by an entity ... individual or organization
 - · Is associated with products
- An economic activity has impact on people
- An economic activity has impact on planet
- An economic activity produces value change for place
- Economic activity aggregates
 - · For the place
 - For the implementing organization

Metrics for the Place

- The state of the place
 - · Its natural resources
 - · Its human resources
 - Its economic activities
 - Its public infrastructure
 - · Its organizational infrastructure
- Progress ... change in state over time
 - · Quality of life for people
 - · Impact on planet
 - · Impact on place
 - Profit for business
- Performance
 - How big the progress
 - How much net consumption of non-renewable resources

Metrics for the Organization

- The state of the organization
 - The money based balance sheet
 - · The human capital
 - The value of net social valuadd
 - Provision for net resource depletion
 - Provision for environmental degradation
- Profit and impact
 - The money profit
 - Direct valuadd for people
 - Indirect valuadd for family
 - Indirect valuadd for community
 - · Resource depletion
 - · Environmental degradation

Metrics for Products

- Products are used in production
 - There is money cost
 - · There is also the impact elements in the supply chain
 - · There is also the profit component in the supply chain
- Production
 - Add materials
 - · Add labor
 - Add profit
- Products are the output
 - · They have a price
 - They have a perceived value to the buyer
 - They have cumulative people impact elements
 - They have cumulative planet impact elements
- Products have an impact during use
- Copyright (c) 2 P13 roducts have a post use waste chain

Perspectives

- Place
- Organization
- Individual (people)
 - As investor
 - · As employee
 - · As consumer
 - For the family
 - For the community
- Planet
- Product
- National economy

Behavior Change

- In the organization
- By the organization
- By people
 - · As investors
 - · As employees
 - · As consumers
 - · As public officials
- About the place
- About the future
- About the nation

Quantifying Value

- Value is very personal
- Value is very important
- The concept of standard value
 - This is the same concept used in cost accountancy ... standard costs
- Value profiles for everyone
 - Use technology to 'crowdsource' all the relationships
- All values are related one to another
- Values not directly related to a money unit

Invitation

- MDIA is a big idea
- It facilitates radical reform of the prevailing metrics
- The next steps are mainly associated with technology
 - · How to build the standard value database
 - How to build a database of 'state of place'
 - How to build a database of 'impact of product'
- Old fashioned easy information also has value
 - Getting this organized and into a database
- Please get in touch. Please help

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